Occupational Medicine Services RFP-RH-26-023 Due: Tuesday June 16, 2026	Bio-Care, Inc. 1778 Holloway Dr. Holt, MI 48842	Concentra Medical Centers 4403 Interpark Drive, STE D Auburn Hills, MI 48326	Henry Ford Employer Solutions 1135 W University, Suite 346 Rochester, MI 48307	IEP Urgent Care 1475 N Rochester Rd Rochester Hills, MI 48307	Corewell Health Urgent Care 43037 Dequindre Road Troy, MI 48085
Firm Established	1993	1979	1915 Health Sys / 1986 - Employer Sol	2019	2011
Years in Business	33	47	40	7	15
Type of Organization	Corporation	Corporation	Corporation	Corporation	Corporation
Firm's Hours	M-F 8:00 a.m. - 5:00 p.m.	M-F 8:00 a.m. - 5:00 p.m.	M-F 7:30 a.m. - 4:00 p.m.	M-F 8:00 a.m.-8:00 p.m.; Wknds 8:00 a.m-6:00 p.m.; 362 days/yr	M-Sun 8:00 a.m. - 8:00 p.m.
Years Providing Health Care Services	Serving Michigan Fire Departments since 1996, performing drug screens & respiratory services for industrial companies & governmental agencies since 1993.	Nation's largest provider of occupational health services. 625+ centers, 410 onsite clinics, & telemed services. Comp care incl wrkrs comp, empl srvcs, urgent care.	40 years providing occupational health & wellness, medical care, prev services, & safety/health edu to business comm. Programs tailored to unique needs of employer. Michigan's largest hospital-based occupational health program w/9 clinic sites & fully equipped mobile unit.	Working w/multiple municipalities, cities, & large organizations around southeast Michigan for 7 years.	Founded as Wellstreet in 2011 & quickly grew into a network of 7 locations w/in year. In 2019 launched a partnership w/Corewell to deploy & operate network of Urgent Cares in Michigan.
Public Sector Clients	Preferred NFPA-1582 provider for 60+ Michigan Fire Departments. Serviced 200+ agencies, Hazmat teams, & Army National Guard; Sterling Heights FD, Bloomfield Twp FD, Lansing FD, Comstock Twp FD, Wayne Cnty Airport FD/Security & Auburn Hills FD.	Currently serves 6,437 public sector clients.	90+ governmental clients incl municipalities, counties, & public agencies incl The City of Royal Oak, The City of Novi, The City of Wixom, The City of Detroit, Wayne State University.	20+ incl: City of Roseville, Livingston Cnty Drain Commission, Green Oak Twp Fire Dept, Brighton Area Fire Authority, Livingston Cnty HR, Livingston Cnty EMS, Howell Area Fire Dept, Livingston Edu Svs Agency, Livingston Cnty Sheriff's Office, & others	11 Public Sector clients incl: City of Grosse Pointe, City of Grosse Pointe Farms, City of Southgate, City of Pleasant Ridge, Macomb Twp, Bloomfield Twp, Lake Orion, City of Farmington Hills, City of Auburn Hills, City of Huntington Woods, City of Rochester Hills.
Clients with Similar Services & capacity of services being provided	Servicing over 200 Fire Departments across Great Lakes region & East and West coasts. Operates out of 7 mobile units which allows for efficiently serving multiple locations each week & flexible scheduling, specializes in performing NFPA-1582 exams.	Serves 6,437 public sector clients & provides full range of services incl physical exams, health monitoring, drug & alcohol testing, injury care, return-to-work programs, worksite evals, & employee training.	1,600+ active clients, 90+ in public sector. Services incl Worker's Comp injury care, Physical Exams (incl Executive, Pre-hire, DOT, NFPA, MCOLES, Hazmat, Annual, Return to Work), Drug & Alcohol screening, MRO services, fitness for duty, Audiograms, Lift Testing, Vaccines. Vision Testing, Wellness programs, blood glucose, EKG, blood pressure & heart rate, BMI measurements, health risk appraisals.	Serves hundreds of employers across southeast MI incl municipalities, police/fire dept, school districts, manufacturing companies, & large self-insured orgs. Multiple locations in the region. Services incl work related injury eval/treatment, return-to-work management, pre-employment & annual physical, DOT physicals, drug/alcohol testing, OSHA compliance services, audiometry, vision testing, pulmonary function testing, & respirator fit testing.	1,200 clients exceed 25k visits annually: 8,500 physical exam clients, 3,000 WC Clients, 18,000 Drug Screen clients. Physicals: DOT, Standard, Respirator,. WC: treatment for all non-life threatening injuries. Drug Screens: Pre-placement, random, reasonable cause, post-accident, and Collections.
Full Time Employees:	26	9,563	HF Employer Solutions: 51	75	4,000
Part Time Employees:	none	90	HF Employer Solutions: 24	15	500
Client References	Southfield Fire Department Sterling Heights Fire Department Bloomfield Twp. Fire Department	City of Warren SMART/Suburban Mobility Authority for Regional Transport Oakland County	Clinton Township, City of Rochester, Wayne State University.	Livingston County, Brighton Area Fire Authority, City of Plymouth, Amazon DET6	City of Southgate; City of Farmington Hills; City of Grosse Point Farms; Farmington Public Schools; Bloomfield Township
Staff and Credentials	On-site service staffing incl 2 technicians, 1 exercise physiologist (if stress testing), a provider for hands-on exam (PA/NP or MD if required), & ultrasound tech provided by National Diagnostic Services. List of staff w/ qualifications/credentials provided.	Each shift staffed by 6-7 team members w/ 50/50 mix of front office staff (patient service specialists) & clinical staff. List of employees given (most UDS/BAT certified) CVs & licenses attached to proposal.	Employer Solutions clinics maintain 1-2 front desk/admin staff, 2 registered nurses, 1 adv practice provider or physician. Staffing levels adj based on clinic vol/operational demands.	Per shift: 1 provider (MD, DO, PA, NP), 1 front desk, 1 office manager, 1 medical assistant.	Troy Square Lake Center is staffed by 3-4 Clinical Service Representatives (CSRs) & 2 Providers. Team members work three 12-hour shifts per week. Staff list & credentials/certifications provided in proposal.
Resources & Specific Information	Bring Physicals directly to dept w/fully equipped mobile medical units. Experienced staff can complete 4 full NFPA 1582 exams, stress tests, & ultrasounds w/in 2 hrs, allowing up to 16 exams/day. Online reporting/patient portal & year-to-date aggregate reporting to help dpt track health metrics & identify risks.	Combines occupational health, adv primary care, & pop health management to improve outcomes, reduce costs, & enhance overall patient experience. 630+ medical centers for extended care coverage, adv electronic health record platforms for real-time data sharing & population health insights, & proprietary pharmacy programs.	1 primary location in Rochester for City employees w/addtl sites available throughout Metro Detroit area which may also be utilized. Full adoption of Epic electronic medical record system for coordination of comprehensive clinical info avail to clinicians & patients in 1 electronic medical record. Results reported w/in 24 hrs. Same-day appts, walk-ins, after-hours drug 7 alcohol testing available, mobile services avail. Dedicated account exec single POC.	IEP runs 13 emergency departments in MI & OH, one being Henry Ford Rochester. Health providers & support staff exp in workplace injury management & compliance, same-day appts, walk in access, extended evening hours, after hours drug/alcohol testing, employer portal, on-site digital x-ray, lab services, medication dispensing, coordination for return-to work decisions.	Sister relationship w/Corewell Health, 28 centers throughout SE Mi that provide treatment for work-related injuries & post accident screening, X-ray capabilities available at every center, Radiologist interpretation completed w/in 2 hours, DOT-certified staff for drug screening, alcohol testing, & physical exams, urgent care association (UCA) accreditation.
Stress Test Methodology & Equipment	Mobile unit w/built in treadmill controlled by exercise physiologist & stress testing program (current program provider is Norav). Stress test begins w/resting vitals check, obtaining history/patient risk factors, a pre-test resting EKG, stress test begins w/ 5 stages of speed & grade, & ending w/walking recovery stage. Perform "Bruce" protocol w/leads att & calc for V02 max.	When clinically required by NFPA 1582, cardiac stress testing performed using standardized, evidence-based protocols administered by certified clinical staff as part of comprehensive eval, utilizing graded exercise testing w/continuous monitoring of heart rate, blood pressure, & cardiac response.	Stress testing coordinated through cardiology dept on campus at Henry Ford Rochester Hospital & conducted concurrently w/physical exam to allow for single visit. Using standard treadmill protocol w/continuous cardiac monitoring w/real-time ECG assessment. All test results reviewed by board-certified phys.	Stress tests are referred to a healthcare connection. Cannot perform on-site, but can set up appt at clinic they work with.	Chester Step test for the NFPA Stress Test. 10 min test: patient wears heart rate monitor, using a 12 inch step patient will step to the beat of metronome & the heart rate is recorded every min. & metronome gets faster every 2 min. Every 2 min patient gives Borg scale. Patient will either go full 10 min or will stop if reached max HR. Patient's VO2 Max number will be calculated.

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Method for Secure Transmission of Medical & Screening Results to the City	In-house EMR sys (CMSV3). Sensitive credentials protected through Azure Key Vault, & Azure Front Door & Web Application Firewall (WAF) protect against cyber threats & unauthorized access. All data encrypted in transit & rest, w/comprehensive audit logging & monitoring. Addtl security incl password complexity req, 2-factor authentication, session timeout, input validation, reCAPTCHA protections, & secure email & SMS communications. Authorized department reps have access to online portal, copies of results securely email notifications of ready results & emails sent directly by processing team/project manager for admin comm.	Altera TouchWorks EMR provides secure, real-time access to patient records across care settings for continuity of care. Sys integrates w/lab & imaging vendors & supports computerized order entry. Secure self-service platform that employers can access for results, manages authorizations, & monitor employees health conditions. Encryption for data in transit & rest, MFA, & automated notifications for key updates, role-based access, continuous monitoring, intrusion detection, malware protection.	EPIC used for patient encounters, scheduling, billing, adv clinical support, & coordination across network. "The Box", a cloud-based HIPPA-compliant storage portal, to deliver results to patients & designated City personnel. Uses data encryption (in transit & at rest), restricted physical access for servers, strict access controls, reporting & audit trails, training in security policies/ controls, highly restricted employee access to files, mirrored, active data center facilities to mitigate disaster solutions.	Data in transit encryption using TLS protocols, encryption of stored data, unique user accounts, role-based access, audit trails & user access logging, MFA capabilities if requested by City, secure notifications for new information availability.	Corewell Health Employer Portal, a secure, self-service platform which enables to request visit authorizations online & see history, view employees' test results online as soon as available. Cowork is encrypted at transit & rest, SOC Type II certified. Authentication done via password or link login. Notification of new activity occurs by email, but no documents are included in notifications.
Can vendor provide Worksite Evaluations, if yes, describe programs & related costs.	Not at this time. Only Firefighter Annual Physicals, Pre-Hire Firefighter exams, & Hazmat exams (if Firefighter).	Yes. Worksite evals done through structured ergonomic & functional assessment program. Services incl ergonomic edu, evals, analysis to identify risk factors, improve work place design, & reduce injuries. Job-site assessments followed by ADA-compliant HPEs to support pre-employment & return-to work decisions. See cost proposal form.	Subcontracts with Team Rehab for worksite evals. Process is onsite to observe, review current job description, talk w/department supervisor regarding issues/injury prevalence, goals, employee following for several hours to discuss demands & answer questions, report provided following onsite work eval. $250/hour for both onsite time & report preparation. Invoiced through Henry Ford Employer Solutions.	Yes. Programs & cost would depend on what the City wanted evaluated.	Partners with Team Rehabilitation to provide the following services as a Third-Party Administrator: Work conditioning, ergonomics evals, light duty programming, nutrition counseling, stretching & mobility programs, body mechanics & stability training, noise level assessments.
Can vendor provide functional capacity evals & work hardening programs, if yes, describe programs & related costs.	Not at this time. Only Firefighter Annual Physicals, Pre-Hire Firefighter exams, & Hazmat exams (if Firefighter).	Yes. Functional capacity evals conducted by licensed physical therapists using standardized & object methodologies to assess strength, endurance & ability to perform essential job functions in accordance w/ADA guidelines & integrated w/job-specific rehab programs. See cost proposal form.	Subcontracts w/Team Rehab for FCE. Team Rehab review job descriptions, conduct 3-4 hr assessment to assess function, approx 2 weeks to schedule. $800. Work conditioning eval is 2 hrs, incl daily treatment w/employee in clinic over 3 hrs/day, & total body conditioning prog. Scheduled w/in 5 days/ Conditioning eval $430. Conditioning visit $150/hr. Invoiced through Henry Ford Employer Solutions.	Can coordinate, facilitate, (& act as a single point of contact) w/network of rehabilitation & physical therapy partners (agreed upon by City after award) to manage services.	Partners with Team Rehabilitation to provide these services, & cost varies based on extent & duration of programs, and scope & complexity of evaluation.
Can vendor provide training sessions, if yes, describe programs & related costs.	Can provide specialized wellness programs designed specifically for firefighters such as health risk assessments that evaluate for cardiovascular health, lifestyle habits, occupational exposures, & overall wellness. Personalized recs are given at conclusion aimed to improve long-term health, fitness, nutrition, & sleep quality. Also incl education/strategies for stress management, mental wellness, & resilience.	Yes. Library of educational resources covering proper lifting techniques, posture correction, ergonomic adj, & movement strategies to reduce strain & prevent injury. Led by exp health & fitness professionals. See cost proposal form.	Can provide lunch & learn sessions. Subcontracts w/Team Rehab for ergonomics, body mechanics, stretching, exercise programs. Program is built to suit. $250/hr. Invoiced through Henry Ford Employer Solutions.	Yes - able to offer services, but has not done so yet & would work w/City to develop a program.	Did not provide
Emergency Treatment beyond Scope Available?	Does not provide return-to-work examinations, worker's comp exams, or emergency care when not also on site performing exams. While on-site, technicians are BLS/ACLS certified & trained to handle health emergencies.	Treats non-life, -limb, or -eyesight-threatening conditions w/in medical centers. Higher level of care conditions are stabilized as appropriate & promptly referred to nearest hospital. Access outside of clinic hours is supported by 24/7 tele-med platform w/immediate clinician guidance & triage.	Henry Ford Hospital is a designated Level III Trauma Center, providing 24/7 emergency trauma care. In event of after hours emergency or injury, CoRH employees have direct access to hospital's emergency services, & followed up at clinic next day to ensure continuity.	Equipped to evaluate & treat most work-related injuries & illnesses incl lacerations, sprains/strains, minor fracture, burns, eye injuries, needlestick exposures. Conditions beyond urgent care scope are stabilized as appropriate & EMS/coordination of transfer to emergency department is enacted. Through affiliation w/Henry Ford Rochester Hospital, there is direct access to emergency department physicians & staff.	Works hand in had with Corewell Health Beaumont Troy's emergency department.
Able to meet Insurance Req?	no	yes	no	yes	yes
Exceptions	Only Firefighter Annual Physicals, Pre-Hire Firefighter exams, & Hazmat exams (if Firefighter). Not able to perform Mammograms or Colonoscopies at this time.	Does not perform colonoscopy, echocardiograms (heart vales & function), carotid (for stroke), and stress tests. Additional Exceptions red-lined/noted in Attachment C.	They listed some exceptions regarding insurance. Detailed on page 22 (23).	No exceptions, but noted certain specialized service may be coordinated through qualified partners.	All after-hours services should be referred to Corewell Health Beaumont Troy Hospital outside of normal business hours (exception: drug/alcohol testing). Hours for physical exams are 8:00 am - 6:00 pm M-F.

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Physicals	**Services Included**	**Cost**	**Services Included**	**Cost**	**Services Included**	**Cost**	**Services Included**	**Cost**	**Services Included**	**Cost**
Basic Physical: Detail Services included in Basic Physical	no bid	no bid	Medical/Occupational history review, vitals, Snellen vision test, height/weight, basic exam	$68.50	RN/MA: height/weight, vitals, vision screening, color vision. Provider: reviews status/history, comprehensive exam	$70.00	Past family/medical/social history, vitals, heard/ ears/eyes/nose/throat exam, respiratory, cardiac, musculoskeletal, neurological, derm, medication review.	$70.00	Medical history, basic findings, vision, hearing whisper test, height/weight, blood pressure, BMI, heart rate, U/A (albumin/glucose/Spec. Grav)	$70.00
DOT Physical: Detail Services included in DOT Physical	no bid	no bid	DOT Eval, height/weight, vitals, medical history review, Snellen vision test, peripheral vision test, whisper test, urinalysis dip	$92.00	RN/MA: height/weight, vitals, vision screening, Titmus vision, urine dip. Provider: reviews status/history, comprehensive exam	$100.00	Same as basic plus vision, whisper test/hearing, urine analysis.	$80.00 *if audiometry needed, add $35	Medical history, basic findings, vision, hearing whisper test, height/weight, blood pressure, BMI, heart rate, U/A (albumin/glucose/Spec. Grav)	$90.00
Annual Firefighter Physical		**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:	**$1,200.00**	**Cost for Protocol Service:**	**$98.00**	**Cost for Protocol Service:**	**$953.00**	**Cost for Protocol Service:**		**Cost for Protocol Service:**	**$1,869.50**
Basic Physical	Included		Included		Included			$70.00	Included	
Audiogram	Included		Not Included	$41.50	Included			$35.00	Included	
CBC with Differential	Included		Not Included	$55.00	Included			$30.00	Included	
Chest X-ray PA and Lat (Every 5 years)	Included		Not Included	$69.00	Not Included	$95.00		$55.00	Included	
Comprehensive Metabolic Panel	Included		Not Included	$56.50	Included			$42.00	Included	
EKG	Included		Not Included	$48.00	Included			$45.00	Included	
Echocardiograms (heart valves & func)	Included		Not Included	N/A	Not Included		Not Included		N/A	N/A
Carotid (for stroke)	Included		Not Included	N/A	Not Included		Not Included		N/A	N/A
Abdominal Aortic Aneurysm	Included		Not Included	N/A	Not Included		Not Included		N/A	N/A
Flu Vaccine/Seasonal	Included		Not Included	N/A	Not Included	$35.00		$40.00	N/A	N/A
Hep C Virus Antibody	Included		Not Included	N/A	Included			$25.00	Included	
Hemoccult Slide-3, slide read only 40+	Included		Not Included	$65.50	Included			$20.00	N/A	N/A
Hepatitis A Vaccine	Included		Not Included	$111.00	Not Included	$115.00		$80.00	Included	
Hepatitis B Vaccination (3 required)	Included		Not Included	$243.00	Not Included	$150.00		$240.00	Included	
Hep B sab Quantitative	Included		Not Included	$61.50	Included			$50.00	Included	
Lipid Profile	Included		Not Included	$59.50	Included			$32.00	Included	
Measles, mumps, & rubella virus vacc	Included		Not Included	$136.00	Not Included	$155.00		$150.00	Included	
Mumps	Included		Not Included	$61.00	Included			$30.00	Included	
Spirometry (PFT)	Included		Not Included	$57.00	Included			$45.00	Included	
TB Tuberculosis Blood Test (preferred)	Included		Not Included	$118.00	Included			$95.00	Included	
PSA Age 40+ unless clinically indicated	Included		Not Included	$60.00	Not Included	$75.00		$40.00	Included	
Review of OSHA Questionnaire	Included		Not Included	$37.00	Included			$50.00	Included	
Respirator Clearance Forms	Included		Included in cost of OSHA Questionnaire		Included			$50.00	Included	
Rubella titre	Included		Not Included	$58.00	Included			$25.00	N/A	N/A
Rubeola IGG AB	Included		Not Included	$59.00	Included			$27.00	N/A	N/A
Stress Test	Included		Not Included	N/A	Not Included	$350.00	Not Included		Included	
TDAP (Tet, dt/acell pertussis)	Included		Not Included	$74.50	Not Included	$90.00		$80.00	Included	
Twin Rex	Included		Not Included	$196.50	Not Included		Not included but can offer HEP A & HEP B separately		N/A	N/A
Routine Urinalysis	Included		Not Included	$57.00	Included			$15.00	Included	
Varicella Immunization	Included		Not Included	$241.50	Not Included	$275.00	Not Included		Included	
Varicella titre	Included		Not Included	$63.50	Included			$40.00	Included	
Vision, Special	Included		Vision, Titmus - Not Included	$37.00	Included		Vision, Titmus	$25.00	Included	
			Vision, Ishihara - Not Included	$34.50			Vision, Ishihara	$25.00		
Total Cost of Annual Physical		$1,200.00		$2,199.00		$2,293.00		$1,461.00		$1,869.50
Bi-Annual Physical Crossing Guard	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$68.50**	**Cost for Protocol Service:**	**$145.00**	**Cost for Protocol Service:**	**$130.00**	**Cost for Protocol Service:**	**$140.00**
Basic Physical	No Bid		Included		Included		Included			

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Vision, special	No Bid		Vision, Titmus - Not Included	$37.00	Included		Included			
Audiogram	No Bid		Audiogram - Not Included	$41.50	Included		Included			
Pre-Hire DOT Non-CDL Drivers	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$68.50**	**Cost for Protocol Service:**	**$218.00**	**Cost for Protocol Service:**	**$355.00**	**Cost for Protocol Service:**	**$330.00**
DOT Exam	No Bid		Included		Included		Included			
eScreen OHP Mcup 11A			Not Included	$46.50	Included		Included			
Hepatitis A Vaccine			Not Included	$111.00	Not Included	$115.00 each	Included			
Lift Test with Physical (50-100 lbs)			Not Included	$39.50	Included		Included			
TDAP (Tet, dt/acell pertussis)			Not Included	$74.50	Not Included	$90.00	Included			
Return to Work - DOT/CDL	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**		**Cost for Protocol Service:**	**$82.00**	**Cost for Protocol Service:**	**$125.00**	**Cost for Protocol Service:**	**$66.00**
Breath Alcohol	No Bid		Bills to FADV		Included		Included			
Chain of Custody (5 Panel)			Bills to FADV		Included		Included			
Pre-Hire Field	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$68.50**	**Cost for Protocol Service:**	**$138.00**	**Cost for Protocol Service:**	**$215.00**	**Cost for Protocol Service:**	**$180.00**
eScreen OHP Mcup 11A	No Bid		Not Included	$46.50	Included		Included			
Basic Physical			Included		Included		Included			
TDAP (Tet, dt/acell pertussis)			Not Included	$74.50	Not Included	$90.00	Included			
Post Accident - Fire Dept	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$36.00**	**Cost for Protocol Service:**	**$118.00**	**Cost for Protocol Service:**	**$125.00**	**Cost for Protocol Service:**	**$70.00**
Breath Alcohol	No Bid		Included		Included		Included			
eScreen OHP Mcup 11A			Not Included	$46.50	Included		Included			
Post Accident - DOT/CDL	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**		**Cost for Protocol Service:**	**$82.00**	**Cost for Protocol Service:**	**$125.00**	**Cost for Protocol Service:**	**$66.00**
Breath Alcohol	No Bid		Bills to FADV		Included		Included			
Chain of Custody (5 Panel)			Bills to FADV		Included		Included			
Pre-Hire Basic	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
Basic Physical	No Bid		Included	$68.50	Included	$70.00	Included	$70.00		$70.00
Pre-Hire Crossing Guard	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$68.50**	**Cost for Protocol Service:**	**$213.00**	**Cost for Protocol Service:**	**$275.00**	**Cost for Protocol Service:**	**$250.00**
Basic Physical	No Bid		Included		Included		Included			
Audiogram			Not Included	$41.50	Included		Included			
eScreen OHP Mcup 11A			Not Included	$46.50	Included		Included			
TDAP (Tet, dt/acell pertussis)			Not Included	$74.50	Not Included	$90.00	Included			
Vision, Special			Not Included	$37.00	Included		Included			
Pre-Hire Firefighter	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:	**$1,000.00**	**Cost for Protocol Service:**	**$98.00**	**Cost for Protocol Service:**	**$1,311.00**	**Cost for Protocol Service:**	**$1,421.00**	**Cost for Protocol Service:**	**$1,814.50**
Audiogram	Included		Not Included	$41.50	Included		Included		Included	
CBC with Differential	Included		Not Included	$55.00	Included		Included		Included	
Chest X-ray PA and Lat every 5 years	Included		Not Included	$69.00	Included		Included		Included	
Comprehensive Metabolic Panel	Included		Not Included	$56.50	Included		Included		Included	
eScreen OHP Mcup 11A	Included		Not Included	$46.50	Included		Included		Included	
Hep C Virus Antibody	Included		Not Included	$62.00	Included		Included		Included	
Hep A Vaccine	Included		Not Included	$111.00	Not Included	$115.00	Included		Included	
Hep B Vaccination (3 required)	Included		Not Included	$243.00	Not Included	$345.00	Included		Included	
Hep B sab Quantitative	Included		Not Included	$61.50	Included		Included		Included	
Lipid Profile	Included		Not Included	$59.50	Included		Included		Included	
Measles/mumps/rubella virus vaccine	Included		Not Included	$136.00	Not Included	$155.00	Included		Included	
Mumps	Included		Not Included	$61.00	Included		Included		Included	
Physical comprehensive	Included		Included		Included		Included		Included	
Spirometry (PFT)	Included		Not Included	$57.00	Included		Included		Included	

Occupational Medicine Services **RFP-RH-26-023** **Due: Tuesday June 16, 2026**	**Bio-Care, Inc.** **1778 Holloway Dr.** **Holt, MI 48842**		**Concentra Medical Centers** **4403 Interpark Drive, STE D** **Auburn Hills, MI 48326**		**Henry Ford Employer Solutions** **1135 W University, Suite 346** **Rochester, MI 48307**		**IEP Urgent Care** **1475 N Rochester Rd** **Rochester Hills, MI 48307**		**Corewell Health Urgent Care** **43037 Dequindre Road** **Troy, MI 48085**	
TB Tuberculosis Blood Test (preferred)	Included		Not Included	$118.00	Included		Included		Included	
PSA Age 40+ unless clinically indicated	Included		Not Included	$60.00	Not Included	$75.00	Included		Included	
Review of OSHA Questionnaire	Included		Not Included	$37.00	Included		Included		Included	
Respirator Clearance Forms	Included		Included in cost of OSHA Questionnaire		Included		Included		Included	
Rubella titre	Included		Not Included	$58.00	Included		Included		N/A	N/A
Rubeola IGG AB	Included		Not Included	$59.00	Included		Included		N/A	N/A
Stress Test	Included		Not Included	N/A	Included		Not Included		Included	
TDAP (Tet, dt/acell pertussis)	Included		Not Included	$74.50	Not Included	$90.00			Included	
Twin Rex	Included		Not Included	$196.50	Not Included	N/A	Not Included		N/A	N/A
Varicella Immunization	Included		Not Included	$241.50	Not Included	$275.00	Not Included		Included	
Varicella titre	Included		Not Included	$63.50	Included		Included		Included	
Vision, special	Included		Vision, Titmus - Not Included	$37.00	Included		Included		Included	
			Vision, Ishihara - Not Included	$34.50						
Total Pre-Hire Fire Fighter				$2,137.00		$2,366.00		$1,421.00		$1,814.50
Pre-Hire Lifeguard	**Included / Not Included**	**Cost**	**Included / Not Included**	**Cost**	**Included / Not Included**	**Cost**	**Included / Not Included**	**Cost**	**Included / Not Included**	**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$68.50**	**Cost for Protocol Service:**	**$258.00**	**Cost for Protocol Service:**	**$485.00**	**Cost for Protocol Service:**	**$605.00**
Audiogram	No Bid		Not Included	$41.50	Included		Included			
eScreen OHP Mcup 11A			Not Included	$46.50	Included		Included			
Hepatitis A Vaccine			Not Included	$111.00	Not Included	$115.00 each	Included			
Hepatitis B Vaccination (3 required)			Not Included	$81.00 Each	Not Included	$150.00 Each	Included			
Hep B sab Quantitative			Not Included	$61.50	Included		Included			
Basic Physical			Included		Included		Included			
TDAP (Tet, dt/acell pertussis)			Not Included	$74.50	Not Included	$90.00	Included			
Vision, special			Not Included	$37.00	Included		Included			
Pre-Hire Summer Assistant	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$68.50**	**Cost for Protocol Service:**	**$115.00**	**Cost for Protocol Service:**	**$360.00**	**Cost for Protocol Service:**	**$505.00**
Hepatitis A Vaccine	No Bid		Not Included	$111.00	Not Included	$115.00 each	Included			
Hepatitis B Vaccination (3 required)			Not Included	$81.00 Each	Not Included	$150.00 Each	Included			
Hep B sab Quantitative			Not Included	$61.50	Included		Included			
Basic Physical			Included		Included		Included			
TDAP (Tet, dt/acell pertussis)			Not Included	$74.50	Not Included	$90.00	Included			
DOT Random Testing	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**		**Cost for Protocol Service:**	**$82.00**	**Cost for Protocol Service:**	**$125.00**	**Cost for Protocol Service:**	**$66.00**
Breath Alcohol	No Bid		Bills to FADV		Included		Included			
Chain of Custody (5 Panel)			Bills to FADV		Included		Included			
Reasonable Suspicion/Cause CDL	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**		**Cost for Protocol Service:**	**$82.00**	**Cost for Protocol Service:**	**$125.00**	**Cost for Protocol Service:**	**$66.00**
Breath Alcohol	No Bid		Bills to FADV		Included		Included			
eScreen OHP Mcup 11A			Bills to FADV		Included		Included			
Reasonable Suspicion/Cause Non-CDL	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$36.00**	**Cost for Protocol Service:**	**$118.00**	**Cost for Protocol Service:**	**$125.00**	**Cost for Protocol Service:**	**$70.00**
Breath Alcohol	No Bid		Included		Included		Included			
eScreen OHP Mcup 11A			Not Included	$46.50	Included		Included			
DOT Recertification	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
DOT Exam	No Bid		Included	$92.00	Included	$100.00		$80.00		$90.00
Respirator Evaluation - Voluntary	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:		**Cost for Protocol Service:**	**$37.00**	**Cost for Protocol Service:**	**$109.00**	**Cost for Protocol Service:**	**$195.00**	**Cost for Protocol Service:**	**$100.00**
Spirometry (PFT)	No Bid		Not Included	$57.00	Not Included	$70.00	Included			
Respirator Fit-Qualitative			Not Included	$38.50	Included		Included			
Respirator Questionnaire Review			Included		Included		Included			

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Hazardous Materials Exam and Periodic - Firefighters	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
	Cost for Protocol Service:	**$750.00**	**Cost for Protocol Service:**	**$68.50**	**Cost for Protocol Service:**	**$945.00**	**Cost for Protocol Service:**	**$470.00**	**Cost for Protocol Service:**	**$965.50**
Basic Physical	Included		Included		Included		Included		Included	
Urine Dip	Included		Not Included	$57.00	Included		Included		Included	
Drug Screen (5 Panel)	Included		Not Included	$54.00	Included		Included		Included	
Spirometry (PFT)	Included		Not Included	$57.00	Included		Included		Included	
Audiogram	Included		Not Included	$41.50	Included		Included		Included	
Titmus/Color Eye Exam	Included		Not Included	$37.00	Included		Included		Included	
Review of OSHA Questionnaire	Included		Not Included	$37.00	Included		Included		Included	
Respirator Clearance Forms	Included		Included in Cost of OSHA Questionnaire		Included		Included		Included	
Chest X-ray (2 view)	Included		Included	$69.00	Included		Included		Included	
Stress Test (if indicated)	Included		Included	N/A	Not Included	$350.00	Not Included		Included	
TDAP (Tet, dt/acell pertussis)	Included		Included	$74.50	Not Included	$90.00	Included		Included	
Labs:										
CBC with Diff	Included		Not Included	$55.00	Included			$30.00	Included	
Occupational Medicine Profile	Included		Not Included	$92.50	Included		TBD - need more info		N/A	N/A
Heavy Metals 4 Panel (lead/mercury/arsenic/cadmium)	Included		Not Included	$115.00	Included			$80.00	Included	
RBC Cholinesterase	Included		Not Included	$69.50	Included		TBD - need more info		Included	
Return to Work - Personal	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
Return to work - Comprehensive	No Bid		Included	$98.00	Included	$118.00		$70.00		$125.00
Self-Pay DOT Random Drug Screen	**Included / Not Included**	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**
Non-DOT Observed Collection Fee	No Bid		Included	$54.00	Included	$123.00		$0.00		$26.00
DOT UDS			Included		Included			$65.00		$50.00
Workers Compensation	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**
WC Initial-Detail what is included in Protocol	No Bid		Bill according to the Michigan State Fee Schedule		MI W/C Fee Schedule		Office visit & eval based on injury. Prices dictated by the state of Michigan		Discussed at award & protocol set up MI fee schedule	
Workers Compensation	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**	**Detail of what is included**	**Cost**
WC Follow Up - Detail what is included in Protocol	No Bid		Bill according to the Michigan State Fee Schedule		MI W/C Fee Schedule		Prices dictated by State of Michigan		Discussed at award & protocol set up MI fee schedule	
Other Pricing:	**Cost**		**Cost**		**Cost**		**Cost**		**Cost**	
Titmus	$15.00		$37.00		$35.00		$25.00		$45.00	
Tetanus	$25.00		$74.50 (Tdap)		$90.00		$80.00		$80.00	
Tetanus Update, if needed	$25.00		$81.00 (Antibody)		$90.00		$80.00		$80.00	
EBT DOT	No Bid		$36.00		$50.00		$60.00		40	
Drug Screen 10 Panel	$50.00		$54.00		$65.00		$45.00		$50.00	
DOT Drug Screen	$65.00		$54.00		$83.00		$65.00		$50.00	
MRO Services - As Necessary					$66.00					
Preferred Method of Payment	ACH		ACH		Check		ACH		ACH	
Agreed to extend contract to MITN under same prices, T&C	Yes		Yes		Yes		Yes		Yes	

* Additional proposal received was found to be non-responsive and not evaluated further for failure to provide pre-hire fire fighter, lifeguard and summer assistant physicals